Course Prefix/Number/Title:

BADM 202 - Management

Course Description:

This course is designed to study the basic functions of management which include planning, organizing, directing and controlling. This course introduces students to effective conflict management, communication, leadership, and decision making techniques. Additional management issues that are addressed include human resources management, ethics, and diversity.

Course Objectives:

After taking this course students should be able to:

• Describe what management is, why management is important, what managers do, and how managers utilize organizational resources efficiently and effectively to achieve organizational goals.
• Distinguish among planning, organizing, leading, and controlling (the four main management functions) and explain how managers’ ability to handle each one can affect organizational performance.
• Discuss the principle challenges facing managers in today’s increasingly competitive global environment.
• Describe how the need to increase organizational efficiency and effectiveness has guided the evolution of management theory.
• Explain the principle of job specialization and division of labor.
• Describe the various personality traits that affect how managers think, feel, and behave.
• Describe the nature of emotional intelligence and its role in management.
• Define organizational culture and explain how managers both create, and are influenced by, organizational culture.
• Describe conflict management strategies that managers can use to resolve conflict effectively.
• Describe important communication skills that managers need as senders and as receivers of messages.
• Explain why effective human resources management can help an organization gain a competitive advantage.
• Describe the six steps that managers should take to make the best decisions.
• Understand the steps managers can take to effectively manage diversity.
• Understand the relationship between ethics and the law.
Instructor:
Keri Keith

Office:
Thatcher Hall 204

Office Hours:
1-2:00 M,W,F
11-12:00 T/R

Phone:
701-228-5642

Email:
Keri.keith@dakotacollege.edu

Textbook(s):

Course Requirements:
Course requirements consist of class participation, assignments, quizzes, and exams.

Grade Weighting
Case Studies and in class
Assignments.  8 @25 points each 200 points
Test 1  100 points
Test 2  100 points
Test 3  100 points
Test 4  100 points
Participation (discussion questions)  75 points
Total:  675 points

Grading Scale

<table>
<thead>
<tr>
<th>Percentage Range</th>
<th>Grade</th>
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<tbody>
<tr>
<td>90% - 100%</td>
<td>A</td>
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<tr>
<td>80% - 89%</td>
<td>B</td>
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<tr>
<td>70% - 79%</td>
<td>C</td>
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<tr>
<td>60% - 69%</td>
<td>D</td>
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<tr>
<td>Less than 60%</td>
<td>F</td>
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Tentative Course Outline

Relationship to Campus Theme:

A focus on the growing “green” movement in business communication and management. Also addressing consumption and the new technologies that are affecting the business industry. Students will also understand how to utilize these new ideologies and tools to their benefit, as well as the benefit of the world and society as a whole as emerging leaders.

Classroom Policies:

Plagiarism: To plagiarize is to “steal and pass off the ideas or words of another as one’s own” (Webster’s Dictionary). Plagiarism will not be tolerated in this course. When completing a research paper, it is necessary to cite all information gathered from other sources - including direct quotations and paraphrases - within the text of the paper using parenthetical notes at the end of the documents in a works cited list. A handout regarding the MLA guidelines is available at the writing center if you would like further information. Students are expected to follow MLA guidelines for the research paper. If you have any questions - please contact myself or go to the learning center for more information. Students found plagiarizing material will receive a “0” for the assignment.

Absences and Assignment Due Dates: Late assignments will be docked 10% per day late. This is the policy for all assignments in all circumstances. If you email me an assignment, you will get a reply from me to verify that I have received the assignment. If you do not get a receipt from me, I did not get the assignment. It is your job to ensure that I have received the assignment, so if you do not get a response from me within 24 hours of submitting your assignment by email, you need to resend the email. The assignment continues to lose 10% per day during this time.

Participation is expected. Ten percent of your grade is based solely on participation. You are responsible for the activities of each class period. If you know of a conflict ahead of time, you are welcome to submit assignments early.

Classroom Requirements: Students are required to utilize Microsoft Office products. You are expected to turn in papers and assignments in MS Word, Excel or PowerPoint format, depending on the requirements of the assignment. Please contact me if you do not have access to this software so that we can discuss how to purchase this software at discounted rates.

Additional university policies and procedures are located in the Student Handbook which can be viewed online at http://www.dakotacollege.edu.

This class will be a place where all thoughts are welcome, no one fears sharing their opinion, and minds are open to new ideas. You have all EARNED the opportunity to be here by completing the same criteria, thus making you equals As emerging leaders, you are expected to show respect for each other’s differences. Conflicting opinions are part of life and will create dynamic discussions. The instructor reserves the right to end these discussions and the participants will agree to disagree.
It is your responsibility to keep all assignments that are graded and handed back to you. In the case of a grade dispute, it is the student’s responsibility to provide past assignments to confirm grades.

The syllabus is a living document that is subject to change. All assignments will be confirmed during the class prior to their due date. The instructor reserves the right to allow the class agenda to fluctuate as the course progresses.

**Academic Integrity:**

Cheating: Cheating will not be tolerated. Any student found to be cheating will receive a 0 on the assignment; an additional incidence of cheating will result in the student being dismissed from the course.

**Disabilities and Special Needs:**

If you have any condition, such as a physical or learning disability, for which you need extra assistance, please inform me immediately. If you have already met with Student Development personnel, please provide me with information regarding your special needs as soon as possible so that appropriate accommodations can be made.